



Our Mission...

The Enterprise Center, Inc. leads the City of Chattanooga's and Hamilton County's technology-based economic development initiatives, thereby promoting the economic transformation of the City of Chattanooga, Hamilton County, and the Tennessee Valley Corridor.

The Enterprise Center accomplishes this Mission by assisting in the stimulation of new capital investment, encouraging revitalization and promoting research and development.

In addition to coordinating public and private economic and technology development strategies, The Enterprise Center provides advice and assistance to the public and private sectors for economic and social development as well as initiating and managing technology-oriented projects.

In furtherance of its Mission, The Enterprise Center partners and collaborates with local, regional, and national resource institutions.

Congressman Chuck Fleischmann Briefed By The Enterprise Center

The recently elected Congressman Chuck Fleischmann of the 3rd District in Tennessee, along with two of his staff members, Daphne Kirksey, District Director, and Chip Saltsman, Chief of Staff, made their first visit to The Enterprise Center on February 3rd. The three were briefed on current Enterprise Center projects such as the Renewal Community and Brownfields programs, High Speed Rail project, Technology Transfer activities and initiatives including the Fourth Annual Technology Transfer Conference coming April 29, 2011.



The Congressman returned for the Board of Directors meeting in the beginning of March and announced his "100 percent" support for The Enterprise Center and its high tech goals. "There is economic vibrancy here in Chattanooga [and] tremendous momentum..." the Congressman stated. He also reported positive responses from his recent speech at the House of Representatives regarding Chattanooga's technological progress and prowess.

He offered his support to strengthen connections with vital government officials, entrepreneurs, and organizations in the region. The congressman expressed gratitude for being part of team that has made great advancements and he plans to further propel Chattanooga's success in the coming years. "The world is looking at us and with the help of the people in this room I can see us five, ten, twenty years from now leading the nation in a lot of key areas."

In addition to his announcement of support, the Congressman disclosed updates about his subcommittees, including TVA's recent release of its energy plans for the next twenty years and his involvement with The Chickamauga Lock. The Congressman's recent appointments to the Small Business Committee; and Science, Space, and Technology correlate closely with The Enterprise Center's mission and involvement in the region.

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Fourth Annual Technology Transfer Conference on April 29, 2011

The Enterprise Center invites you to a beneficial one-day conference showcasing technology transfer opportunities and technology commercialization options for your business. With keynote speaker Dave Parker, Entrepreneur-in-Residence with Mitsui Ventures and a key player in the Seattle Venture Capital community, the conference will focus on taking a great idea and converting it to a profitable business. Dave's experiences in pitching to venture capitalists and building businesses will be on display as he shares the tips for early stage technology companies approaching venture capital.

The day's events will cover the exciting, broad spectrum of technology entrepreneurship, then move onto presentations from regional research partners about existing technology to be licensed. The day progresses with a discussion about building the business team around a great technology, followed by announcements and demonstrations of successful technology businesses and the technology they have licensed.

At 2 PM the conference will host the Chattanooga Venture Forum, co-sponsored by the Chattanooga Technology Council. Local companies will present business plans for investors. The Forum promises to be both interesting and educational for all would-be entrepreneurs or investors.

Last year's conference was held at the IMAX Theater and had over 130 business professionals, entrepreneurs, and venture capitalists. The keynote speaker was John Freisinger of Technology Ventures Corporation. His message was well received by attendees and positively influenced our work and networking opportunities in the past year. Attendees also benefited from a panel discussion on topics including funding resources, existing technologies, and the steps involved in successful technology transfer.

You may RSVP by calling Christi Doll at 423-425-3772 or sending an email to: doll_c@theenterprisctr.org, Last day to register is **April 26th, 2011** and RSVPs for the first 150 will receive lunch, but otherwise attendance is free. Event Location: The Tivoli Theatre ~709 Broad Street ~ Chattanooga, TN... **Don't miss it!**



Technology Conference Keynote Speaker Dave Parker



The keynote speaker for The Enterprise Center's Fourth Annual Technology Conference, taking place on April 29, is Dave Parker from Seattle, Washington. Dave is the CEO and Co-founder of 9Spaces, Inc. The company helps U.S. companies expand into the Chinese market through human resources and research services. It hosts a bi-lingual, high-end job board for technical, management, and executive careers with over 200,000 positions. Several U.S. Technology companies have partnered with 9Spaces to market their products and services to China's complimentary markets.

For over 20 years Dave's career success has involved both products and service industries, selling tangible and intangible products in the technology market, including hardware, software, and wireless. In the past 10 years he has held executive positions in IT services, software distribution, and hardware development companies as well as develop Asian joint ventures.

Aside from his career goals, Dave is an Entrepreneur in Residence for Mitsui & Company's IT investment group in Cupertino, CA, and frequently gives business and entrepreneur speeches. He is also on the Board of Directors for Guidant Financial Group and a Co-Founder and Board Member at OneAccord Corp. Dave is an alumnus of the University of Washington and is recognized by the World Technology Network for Innovation in the Software Industry, Forbes "Best of the Web" and the Puget Sound Business Journal's "40 under 40."

Chattanooga Makes Top Seven Intelligent Communities of 2011



In January Chattanooga was one named in the world's seven most intelligent cities by the Intelligent Community Forum (ICF), an economic and social development "think tank" based in New York that researches 21st Century growth in communities around the world. Commended for utilizing cutting edge information, communications technology developments for job creation, and most notably EPB's fiber-to-the-home initiative which provides Chattanooga the second fastest internet in the world.

The ICF referenced Chattanooga's recent progress in air quality control, its remarkable community revitalization downtown, including integrated career development, and the city's unprecedented 1,000 megabit-per-second Internet service (available no where else in the U.S.), as the chief success factors earning the city a spot in the Top Seven.

Only two other U.S. cities were included in the Top Seven – along with cities in Canada, France, and the Netherlands. They will announce the Intelligent Community of the Year winner in June, based on a panel of independent experts' assessment of its technology infrastructure. The experts will carefully examine the impact each city has made in facilitating growth, countering social challenges, as well as preservation and promotion of the city's culture.

**Thank You 2011
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Technology Transfer

The Enterprise Center's Office of Technology Development and Transfer establishes partnerships with national laboratories, federal research-oriented programs, and university-based research centers in possession of intellectual property, including licenses, patents and inventions and then serves as a link between business, industry, entrepreneurs, and manufacturers who have a problem to solve or who are interested in licensing a technology or an invention for profitable purposes.

With appreciation for support: City of Chattanooga, Ron Littlefield, Mayor.

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